

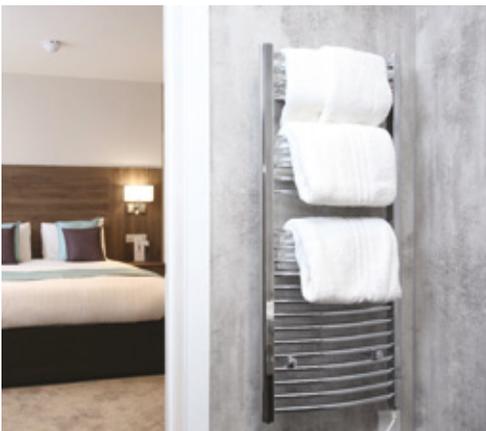
Case study

Marsham Court - Bournemouth

The Marsham Court is a 95-bedroom family run hotel with stunning views across Bournemouth Bay. Originally built in 1913, the family-run business has won many awards, becoming the first to gain the Gold Approved Family Friendly plaudit in 2014. While its central focus is on group breaks and family holidays, the Marsham Court also operates a thriving conference business.

Recently, a major refurbishment programme was carried out by Chewton Bespoke Homes, an award-winning design and building company based in Dorset. Work included the complete refit of the hotel's Solent Restaurant as well as the refurbishment of ten bedrooms and bathrooms. In January 2019, Chewton Bespoke will be working closely with the hotel to refit the Terrace Ballroom, another major refurbishment project.

For the hotel's bathrooms, Chewton's Managing Director, Darren Crain, recommended Multipanel waterproof wall panels. "A while back, I spotted the panels at a tradeshow," he



Arctic Stone in en suite bathroom, Marsham Court



Arctic Stone & Riven Slate in en suite bathroom, Marsham Court

said. "And although I hadn't used them before, their clean lines and waterproof properties made me think that their combined practicality and high-end look would be ideal for the Marsham Court refurbishment."

"We decided to go for a modern sleek look and the panels work really well" said Nigel Reeve, Training and Facilities Director at the Marsham Court.

A contemporary look was achieved using a combination of wall panels in Arctic Stone and Riven Slate from the Classic Collection from Multipanel, with adjoining panels being clicked into place to give a virtually seamless look using Multipanel's unique Hydrolock® connection.

"A big plus with Multipanel is that the panels are low maintenance. With tiles, on the other hand, you will always get the inevitable chip or crack which means having to factor in the additional costs of buying spares as replacements," said Nigel.

Waterproof flooring from Multipanel's slip-resistant Wetflor® range was fitted in all ten bathrooms including two accessible bathrooms. "Having the floor curve up the walls is an added

bonus," said Nigel. "As this ensures water does not escape through the floor. The flooring is particularly good for some of our elderly guests, as it prevents floors becoming slippery and helps reduce the risk of accidents."

According to Darren, Multipanel is an attractive option for hotels who want to achieve great results with the absolute minimum of disruption to their guests. "Multipanel is extremely straightforward to install and my team were able to get the job done quickly. Fitting them took about half the time of tiling, and the finish is fantastic," he said.

"The feedback has been really positive. I know other hotels in the area have visited the Marsham to check out the new bathrooms – I am picking up a lot of hotel business as a result."



Arctic Stone, Riven Slate & Cosmo Wetflor® in en suite bathroom, Marsham Court

"We decided to go for a modern sleek look and the panels work really well"

- Nigel Reeve, Training and Facilities Director
Marsham Court



Switch to waterproof panels and save time and money

- Multipanel waterproof wall panels are three times quicker to install than traditional tiles
- Switching from tiles could save you **£20 per m²** on your next project
- Perfect for luxurious bathrooms and contemporary shower cubicles.
- Have no grout and are simple to clean
- 15-year guarantee
- Supplied on a just-in-time basis to hotel builds & renovations

Contact our Business Development team today to discuss a trial site where we can show you the time and cost benefits of Multipanel.



Experience & expertise

When it comes to manufacturing products to achieve completely watertight low maintenance bathrooms and kitchens, Grant Westfield, producers of Multipanel, are the industry experts.

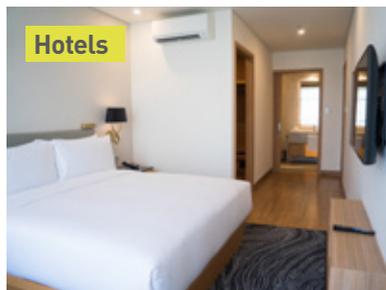
With a history of innovation spanning over 135 years, Grant Westfield is at the forefront in manufacturing waterproof wall panels, ceilings and vinyl and wet room flooring that enable housing professionals to create great looking, practical, waterproof interiors.

The ease with which our products can be installed, together with negligible ongoing maintenance, make our products a clear choice in the hotel sector.

Our team

We produce 8,000 wall panels every week at our UK factory and have nine distribution centres throughout Great Britain and Northern Ireland, ensuring fast and effective production and delivery. The skill and commitment of our team has helped make us the market leader in the field of manufacturing for building interiors.

To find your nearest Business Development Manager please use the following web link: multipanel.co.uk/bdm



Choice of décors



Multipanel waterproof wall panels come in 70 amazing colours and textures to suit different design layouts and budgets.

Multipanel waterproof flooring both beautiful and warm underfoot with greater noise dampening than traditional tiles, is available in 22 finishes.

Wetflor® stylish and slip resistant safety flooring in 8 stylish finishes.

Multipanel Ceilings paint and plaster-free waterproof tongue and groove ceilings in 6 colours. Easy install for quick refurbishment.

-  Quick and easy installation
-  Suitable for retrofit on existing tiles
-  Completely waterproof with no need to grout
-  Easy cleaning
-  Extensive stylish designs
-  15 year warranty on Multipanel Classic, Heritage & Linda Barker collections



Multipanel® is part of Grant Westfield

Contact us

Grant Westfield
Westfield Avenue
Edinburgh
EH11 2QH

info@multipanel.co.uk
t: +44(0) 131 290 2862
f: +44(0) 131 337 9241

www.grantwestfield.co.uk

